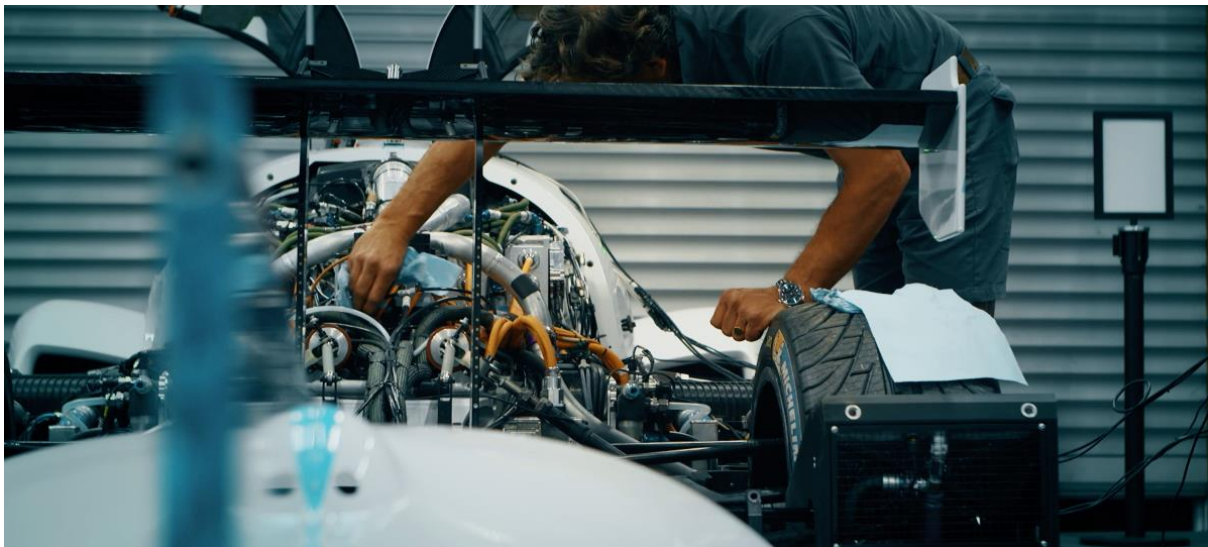


Sales Manager – Engineering and Systems Business Unit

About us

GreenGT is an independent company active in the field of hydrogen technologies. GreenGT develops hydrogen fuel cell-based propulsion solutions to meet the challenges of high power in the transportation and motorsports industries. The company employs approximately 30 people and is located in Switzerland and France (through its subsidiary GreenGT Technologies).



Mission

For the engineering and systems business unit, we are looking for an experienced and high-performing Sales Manager. Reporting to the Managing Director, you will be responsible for the order intake and sales margin. You will participate in the sales strategy definition and be accountable for its implementation.

Main duties

- Achievement of sales objectives.
- Preparation of technical-commercial offers and contract negotiations until deals.
- Sales representation and participation in marketing initiatives.

Qualifications and skills

- Education: Engineering and/or Business degree.
- Proven experience with an OEM or Tier 1 (minimum 10 years).
- Business acumen and very good interpersonal skills.
- Excellent writing skills.
- Perfect proficiency with Microsoft Word, Excel and PowerPoint tools.
- Perfect command of French, English and German.
- Ability to work under pressure and reach goals.
- Attention to detail.
- Excellent time and organizational management.
- In-depth knowledge of the hydrogen sector would be appreciated.
- Geographical mobility and flexibility.

Basic information

- Location: Lausanne/Collombey-Muraz.
- Job type: Full-Time.
- Contract: Regular/Permanent.

Contact Person and information

M. Frédéric Veloso, Strategy and Business Development Director.

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